

# **SDC & Associates Presents**

# **Construction Seminars**

For: ARCHITECTS, PUBLIC AGENCIES, ENGINEERS, CEO'S, CFO'S, VP'S, PM'S, SUPERINTENDENTS

Instructor: Anwar Hafeez has over 35 years of hands-on construction experience working as Contractor/Construction Manager. He has personally supervised over \$1.4 Billion in such landmark projects as the San Diego Convention Center, LA Central Library, LA International Airport, and Washington DC Subway. He has also successfully settled over \$175 Million in claims/change orders. Mr. Hafeez along with SDC has trained construction personnel by seminars and workshops all over the USA.

### **Proving, Pricing & Defending Inefficiency Claims**

Day 1 -

- Types of Change Orders & Claims
- Spear in Doctrine on Defective Plans & specifications
- Acceleration Two Types
- Using Requests for Equitable Adjustment
- Insider Tips
- Court Case Studies
- How to Calculate & Defend: Overtime Inefficiency Acceleration Inefficiency Trade Stacking Inefficiency Crew Over-Manning Inefficiency Excessive Change Order Inefficiency

#### Dates & Locations:

August 9th & 10th DCA Office 527 Stanton Christiana Road Newark, DE 19713

Winner of the National **Outstanding Education** Award

**\$100 for one** seminar or \$175 for both seminars

1-800-SDC-3996

#### 1-800-SDC-3996

Fax: 1-800-SDC-3997

Email: info@sdcassociates.com

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9619 Chesapeake Dr., #202 San Diego, Ca 92123

# Day 2 -

## **Proving, Pricing & Defending Delay Claims**

- Excusable / Non-excusable Compensable / Non-compensable - Critical / Non-critical
- Disruptions and Delays
- Manipulation & Role of the CPM Schedule
- "No Damages for Delay" contract clauses
- What does "Time is of the Essence" means
- Calculating Extended Overhead Costs
- Fatal Notice Provisions
- Defending, Preventing & Minimizing Claims
- Writing a Delay Claim
- Entitlement & Quantum
- Recording, Proving & Evaluating a Claim
- Overcoming Liquidated Damages
- What is Pacing?
- Collapsed As-Built
- Calculation of Delay Examples

Time: 8:00 am to 4:00 pm

Cost: \$100 for one seminar

\$175 for both seminars

Meals: Continental Breakfast &

**Lunch Included** 

#### Seminar Registration by Fax 302-994-8185 or email lrobinson@e-dca.org

☐ Day 1—Inefficiency Cla	aims Day 2—Delay Claims
_Name	Please List All Seminar Attendees
Company	
Address	
Email	
Phone	Check American Express
Credit Card #	Method of Payment Visa MasterCard
Authorization Signature	Exp. Date Total:
Can't attend? Please send coursebook:	
☐ Inefficiency Claims (\$150)	☐ Delay Claims (\$150) ☐ Both Books (\$250)

Team Discount of more than two attendees, please call our office at (302) 994-7442 for a discounted amount.

#### Partial List of Past Seminar Attendees:

- AMEC
- Bergelectric
- Black & Veatch
- Burns & McDonnell
- CalTrans
- City of Las Vegas
- City of San Diego
- Dynalectric
- Fluor Daniels
- Reno Airport Authority
- Taylor Ball
- Texas DOT
- Travlor Brothers
- Turner Construction
- University of CA-SD
- University of Cincinnati